

# MANAGEMENT (MGMT)

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## **MGMT 3310 Principles of Management**

### **3 Semester Credit Hours (3 Lecture Hours)**

EXPLORES FUNDAMENTAL MANAGEMENT PRINCIPLES AND THEORIES OF ORGANIZATIONS. EMPHASIS IS PLACED ON THE BASIC FUNCTIONS OF MANAGEMENT: PLANNING, ORGANIZING, DIRECTING, AND CONTROLLING. TOPICS INCLUDE THE EXTERNAL ENVIRONMENT, ETHICS, INTERNATIONAL MANAGEMENT, DECISION MAKING, ORGANIZATIONAL STRUCTURE, HUMAN RESOURCE MANAGEMENT AND DIVERSITY, MOTIVATION, GROUP DYNAMICS, AND CONTROL MECHANISMS.

**Prerequisite:** BUSI 0011.

## **MGMT 3315 Business Communications**

### **3 Semester Credit Hours (3 Lecture Hours)**

INTRODUCES THE FUNDAMENTALS OF EFFECTIVE COMMUNICATION IN BUSINESS AND ADMINISTRATION. EMPHASIS IS PLACED ON THE APPLICATION OF MODERN TECHNIQUES TO BUSINESS WRITING, PROFESSIONAL PRESENTATIONS, GROUP COMMUNICATIONS, VERBAL COMMUNICATIONS, NONVERBAL COMMUNICATIONS, AND LISTENING.

**Prerequisite:** BUSI 0011.

## **MGMT 3318 Organizational Behavior**

### **3 Semester Credit Hours (3 Lecture Hours)**

INTRODUCES FACTORS THAT INFLUENCE INTERACTIONS BETWEEN INDIVIDUALS AND GROUPS IN WORK ENVIRONMENTS. TOPICS INCLUDE INDIVIDUAL DIFFERENCES AND DIVERSITY, MOTIVATION, LEADERSHIP, POWER AND INFLUENCE, CONFLICT, ORGANIZATIONAL CULTURE, STRESS, AND TEAMS.

## **MGMT 3320 Human Resource Management**

### **3 Semester Credit Hours (3 Lecture Hours)**

EXPLORES THE COMPREHENSIVE SET OF MANAGERIAL ACTIVITIES CARRIED OUT IN ORGANIZATIONS TO DEVELOP AND MAINTAIN A QUALIFIED WORKFORCE. TOPICS INCLUDE THE LEGAL ENVIRONMENT, RECRUITMENT, SELECTION, TRAINING, EMPLOYEE APPRAISALS, COMPENSATION SYSTEMS, AND EMPLOYER RELATIONS.

**Prerequisite:** (MGMT 3312).

## **MGMT 3350 Business Ethics and Decision Making**

### **3 Semester Credit Hours (3 Lecture Hours)**

HISTORICAL AND CONTEMPORARY VIEWS OF BUSINESS AS A SOCIAL INSTITUTION; FOCUS IS ON THE NATURE OF ETHICS AND THE UTILIZATION OF CODES OF ETHICS, DECISION-MAKING PROCESSES, CRITICAL THINKING, AND CREATIVE PROBLEM SOLVING.

**Prerequisite:** MGMT 3310.

## **MGMT 3355 Organization Change**

### **3 Semester Credit Hours (3 Lecture Hours)**

AN IN-DEPTH STUDY OF GROUP AND ORGANIZATION-WIDE INTERVENTIONS DESIGNED TO IMPROVE THE GROUP AND ORGANIZATION'S ABILITY TO COPE WITH CHANGE AND MANAGE CONTINUOUS IMPROVEMENT. EMPHASIS IS ON DEVELOPING PROCESSES TO IMPROVE GROUP DYNAMICS, ORGANIZATION-WIDE HEALTH AND EFFECTIVENESS, AND ON A SYSTEMS APPROACH TO DIAGNOSING AND SOLVING PROBLEMS.

**Prerequisite:** (MGMT 3312).

## **MGMT 3360 Social Entrepreneurship**

### **3 Semester Credit Hours (3 Lecture Hours)**

INTRODUCES THE THEORY AND PRACTICE OF MISSION-DRIVEN ORGANIZATIONS. EMPHASIS IS ON UNDERSTANDING UNMET SOCIAL NEEDS AND OPPORTUNITIES AND CREATING A VIABLE SUSTAINABLE SOCIAL VENTURE.

## **MGMT 3370 Entrepreneurship, Creativity, & Innovation**

### **3 Semester Credit Hours (3 Lecture Hours)**

THE STUDENT WILL LEARN THE DESCRIPTION AND ANALYSIS OF THE CHARACTERISTICS THAT PRODUCE CREATIVE OPPORTUNITIES AND COMMERCIALY SUSTAINABLE INNOVATIONS. THIS WILL INCLUDE LEARNING ABOUT THE PERSONAL AND ORGANIZATIONAL CHARACTERISTICS, BUSINESS AND SOCIETAL PLANNING TOOLS, AND PRACTICES OF ENTREPRENEURS. FACTORS INSIDE AND OUTSIDE THE ENTREPRENEURIAL FIRM THAT INFLUENCE CREATIVITY AND INNOVATION ARE ALSO CONSIDERED AS THEY AFFECT SUCCESSFUL BUSINESS DECISIONS.

**Prerequisite:** MGMT 3310.

## **MGMT 4305 Organization Staffing**

### **3 Semester Credit Hours (3 Lecture Hours)**

EXAMINES THE CONCEPTS, METHODS, AND PROBLEMS ENCOUNTERED IN THE DEVELOPMENT, VALIDATION, AND UTILIZATION OF EMPLOYEE RECRUITMENT, SELECTION, TRAINING, AND CAREER DEVELOPMENT. LEGAL DEFENSIBILITY, AND ORGANIZATIONAL EFFECTIVENESS OF STAFFING AND DEVELOPMENT WILL BE DISCUSSED.

**Prerequisite:** (ORMS 3310 and MGMT 3320).

## **MGMT 4315 Multinational Management**

### **3 Semester Credit Hours (3 Lecture Hours)**

A STUDY OF MANAGEMENT PROCESSES AND THEIR APPLICATION ACROSS DIFFERENT CULTURAL, ECONOMIC AND LEGAL ENVIRONMENTS. THE COURSE FOCUSES ON DIFFERENCES AMONG VALUES, BELIEFS, PERCEPTIONS, ATTITUDES AND BEHAVIORS ACROSS NATIONAL AND CULTURAL BOUNDARIES THAT AFFECT THE EMPLOYEE WORK AND PERFORMANCE.

**Prerequisite:** (MGMT 3312 and 3320).

## **MGMT 4320 Leadership Development**

### **3 Semester Credit Hours (3 Lecture Hours)**

A STUDY OF TRADITIONAL AND CONTEMPORARY LEADERSHIP MODELS, STYLES, AND PRACTICES. FOCUSES ON SELF-ASSESSMENT AND THE CHARACTERISTICS OF LEADERS IMPORTANT TO EFFECTIVE LEADERSHIP OUTCOMES.

**Prerequisite:** MGMT 3312.

## **MGMT 4350 Small and Family Business**

### **3 Semester Credit Hours (3 Lecture Hours)**

EXAMINES THE ENTREPRENEURIAL ASPECTS AND THE ONGOING MANAGEMENT OF A SMALL AND FAMILY BUSINESS ENTERPRISES, WITH A FOCUS ON ACHIEVING AND SUSTAINING COMPETITIVE ADVANTAGE. ADDITIONAL TOPICS INCLUDE THE UNIQUE ASPECTS OF FAMILY BUSINESS, LEADERSHIP, DECISION-MAKING, MANAGEMENT, MARKETING, FINANCIAL CONTROLS AND OTHER MISSION-CRITICAL PROCESSES.

**Prerequisite:** MGMT 3310.

**MGMT 4370 New Venture Creation**

**3 Semester Credit Hours (3 Lecture Hours)**

NEW VENTURE CREATION TEACHES STUDENTS HOW TO ANALYZE THE FEASIBILITY OF A NEW PRODUCT, SERVICE OR INNOVATION WITHIN THE ENTREPRENEURIAL ORGANIZATION. STUDENTS LEARN TO DEVELOP BUSINESS PLANS NECESSARY FOR THE CREATION OF START-UP ENTERPRISE TO INCLUDE SPECIFIC BUSINESS PRACTICES, FINANCES, AND OBLIGATIONS OF THE FIRMS CREATED AND MAINTAINED BY ENTREPRENEURS. FACTORS INSIDE AND OUTSIDE THE ENTREPRENEURIAL ENTERPRISE ARE RESEARCHED AND ANALYZED AS THEY AFFECT SUCCESSFUL NEW VENTURE BUSINESS DECISIONS.

**MGMT 4385 Strategic Human Resource Management**

**3 Semester Credit Hours (3 Lecture Hours)**

AN EXAMINATION OF THE ISSUES IMPORTANT TO HUMAN RESOURCE PLANNING. EMPHASIS IS ON THE PROCESSES AND ACTIVITIES USED TO DEVELOP HUMAN RESOURCE OBJECTIVES, PRACTICES, AND POLICIES TO MEET THE NEEDS AND OPPORTUNITIES OF AN ORGANIZATION AND IMPROVE ORGANIZATIONAL EFFECTIVENESS.

**Prerequisite:** MGMT 3320 and ORMS 3310.

**MGMT 4388 Business Strategy**

**3 Semester Credit Hours (3 Lecture Hours)**

ANALYTICAL PROCESS AND METHODOLOGY FOR POLICY-STRATEGY FORMULATION, APPROACHED AS A MULTI-LEVEL, INTEGRATIVE PROCESS. ANALYSIS FOCUSED ON INTEGRATION OF SKILLS AND COMPETENCIES ACQUIRED THROUGH THE BBA PROGRAM.

**MGMT 4390 Current Topics in Management**

**1-3 Semester Credit Hours (3 Lecture Hours)**

SELECTED TOPICS FOR SPECIAL STUDY RELATED TO MANAGEMENT FUNCTIONS, PROCESSES OR ISSUES. MAY BE REPEATED FOR CREDIT WHEN TOPICS VARY.

**MGMT 4396 Directed Individual Study**

**1-3 Semester Credit Hours (3 Lecture Hours)**

INDIVIDUAL SUPERVISED STUDY AND A FINAL REPORT.

**MGMT 4398 Internship in Management**

**3 Semester Credit Hours (3 Lecture Hours)**

SUPERVISED FULL-TIME OR PART-TIME, OFF-CAMPUS TRAINING IN BUSINESS OR GOVERNMENT ORGANIZATION. ORAL AND WRITTEN REPORTS REQUIRED.