MARKETING (MKTG)

MKTG 5320  Marketing Management  
3 Semester Credit Hours (3 Lecture Hours)  
An advanced study of contemporary marketing management concepts, tools of analysis, and implementation of marketing programs.  
**Prerequisite:** MKTG 5311.

MKTG 5330  Social Media Marketing  
3 Semester Credit Hours (3 Lecture Hours)  
This course introduces students to the cutting edge social media tools necessary to perform effectively as marketing professionals. Topic coverage includes the understanding of social media unique structure, emerging segmentation and positioning practices, as well as evaluation and implementation of a social media marketing strategy.

MKTG 5335  Marketing in the International Environment  
3 Semester Credit Hours (3 Lecture Hours)  
A study of the environment within which a firm operating outside the U.S. considers the political, social, and economic variables that impact marketing decisions.  
**Prerequisite:** MKTG 5311.

MKTG 5360  Research in Marketing  
3 Semester Credit Hours (3 Lecture Hours)  
An overview of the area of marketing research. A managerial orientation is used stressing such topics as the informational needs of marketing managers, the application of research in marketing management, decision models and concepts, and research concepts and data analysis methodology.  
**Prerequisite:** MKTG 5320.

MKTG 5370  Seminar  
1-3 Semester Credit Hours  
in an identified topic in marketing. May be repeated for significantly different topics with written permission from the Director of Master’s Programs.

MKTG 5396  Directed individual Research or Readings  
1-3 Semester Credit Hours  
Contact Director of Master’s Programs.